

Progress Academy

Progress is impossible without change and knowledge, and those who cannot change their minds cannot develop their progress.




Vision

To be a reference in training and consultancy industry by delivering to our customers outstanding quality, creativity and effectiveness of our training programs.

Mission

Developing a unified team, we contribute to the growth and profitability of any organization by providing the necessary tools and training for job excellence and career advancement in a unique environment.



What We Do

IT Training.
Sales & Marketing.
Leadership & Management.
PMI.
Engineering.
Accounting & Finance.
Soft Skills.
Human Resources. (HR)
Experiential Training.

HOW We Work

Customized Training For Each
Organization.
One to One Trainings.
Consultancy.
Indoor Courses For Public.
Experiential Trainings.
Camps.

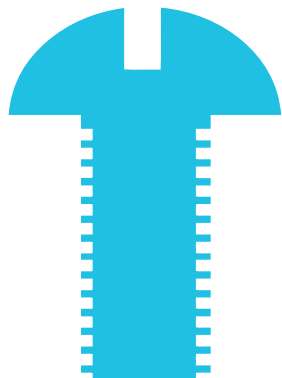
IT

ICDL.
ICDL Advance.
Android App. Development.
I.O.S App. Development.
Java Essentials.
MS Project 2010.
Primavera 6.
SAP.
PROKEN.
Adobe Photoshop.
Financial Analysis By Using Excel Advance.
Adobe illustrator.
Adobe Flash.
Adobe Dreamweaver.
PHP with MySQL Essential.
PHP Beyond The Basics.
Front End Engineer.
Web Security & Ethical Hacking.
Advance Excel.

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"One machine
can do the work of fifty ordinary men.
No machine
can do the work of one extraordinary man."



Elbert Hubbard

Sales & Marketing

Certified Sales Manager. (CSM)

Certified Pharmaceutical Sales & Marketing Manager.

Introduction to Sales.

Account Management.

Customer Visit Techniques.

Negotiation & Closing.

Up & Cross Selling.

Pricing & Proposal Creating.

Successful Sales Skills. (S.S.S)

Goals Settings.

Advanced Closing Techniques.

Introduction To Sales Planning.

Advance Sales Planning.

Introduction To Sales Management.

Advance Sales Management.

E-Marketing.

Tele-Marketing.

Professional Marketing Skills.

Strategic Selling.



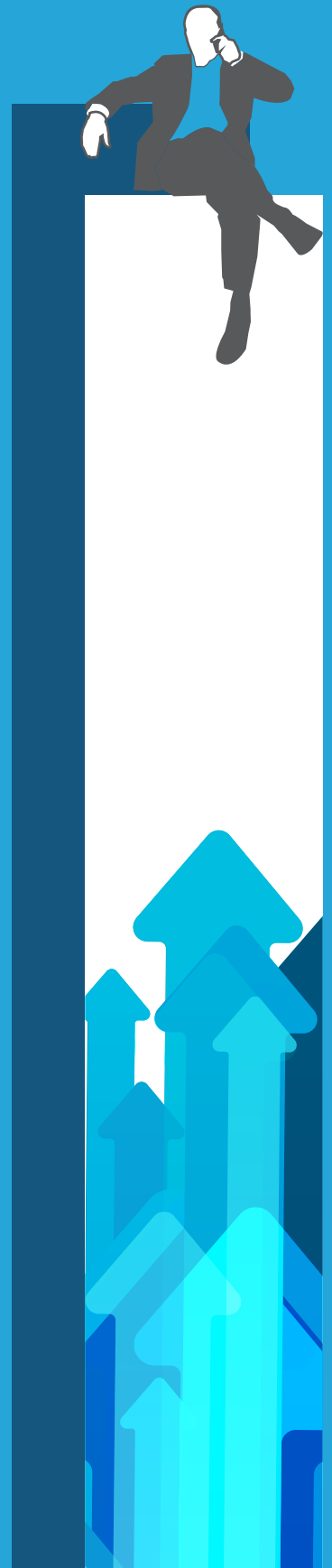
™ Obstacles can stop you.
Problems can stop you.
Most of all, other people can stop you.

Only **you**"
can stop

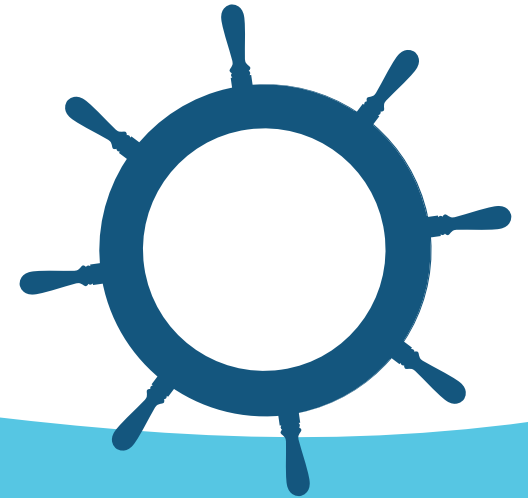
Jeffrey Gitomer

Leadership & Management

Conflict Management.
Performance Management.
Coaching & Influencing Skills.
Public Relation. (PR)
Meeting Leadership Management.
Analytical Skills.
Management For New Managers.
Certified Production & Inventory Management. (CPIM)
Strategic Planning.
Operations Management.
Effective Management.
Management Fundamentals.
Leadership Skills.
Coaching & Monitoring.
Conflict Management.
Professional Writing Methodology.
How to Motivate Your Team
Corporate Social Responsibility (CSR)
Certified Sales Manager. (CSM)
Certified Marketing Manager. (CMM)
Certified Supply Chain Professional. (CSCP)
Certified Professional Trainer. (CPT)
Certified Manager. (CM)
Certified Leader. (CL)
Train The Trainer. (T.O.T)
Customer Relation Management. (CRM)
Change Management.
Inventory Management.
Balance Score Card.
Events Management.
Purchasing & Supply Chain Management.
Advanced Management For Seniors Manager.
Be A Better Barnstormer.
Risk Management.
Health & Safety Management.
Research & Development. (R&D)



**"Anyone
can hold the helm
when the sea is calm."**



Publius Syrus

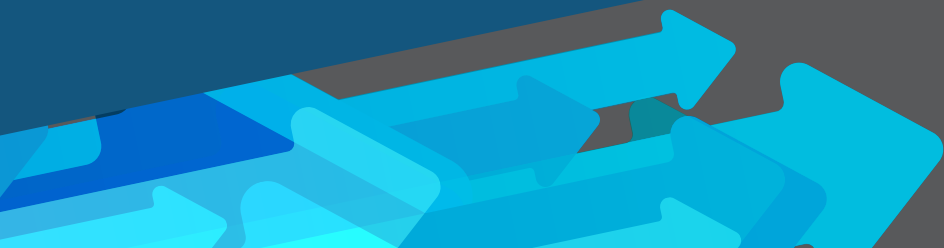
PMI

Project Management Professional. (PMP)
Certified Associate In Project Management. (CAPM)
Program Management Professional. (PgMP)
Portfolio Management Professional. (PfMP)
PMI Agile Certified Practitioner. (PMI-ACP)
PMI Professional In Business Analysis. (PMI-PBA)
PMI Risk Management Professional. (PMI-RMP)
PMI Scheduling Professional. (PMI-SP)



Project Management

Project Management Fundamentals.
12 Steps To Have Time Efficiency.
Coaching & Monitoring Team Members.
Kicking Off Your Project.
Product Management Essentials.



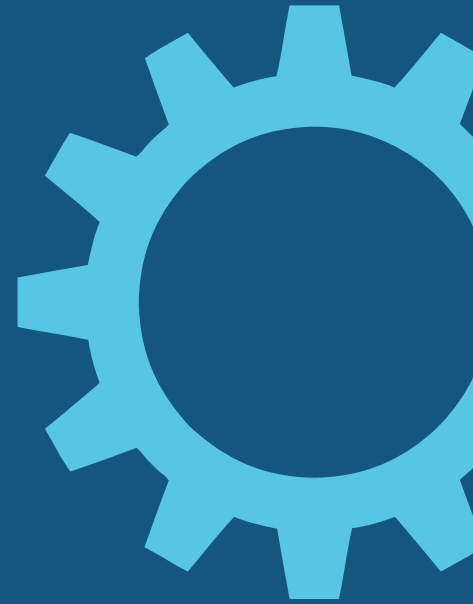
™Even if you are on the right track,
you will get run over
if you just sit there.



Will Rogers

Engineering

Total Quality Management. (TQM)
Six Sigma.
Lean Management.
Operations Management.
Contracts Management.
FIDIC Contracts.
Kaizen.
Reliability & Maintenance.
Cost Management.
Primavera 6.
MS Project 2010.



Human Resources (HR)

Professional in Human Resources. (PHR)
Senior Professional in Human Resources. (SPHR)
Human Resources Business Professional. (HRBP)
Interviewing Skills.
HR In Global Perspective.
Performance Evaluation Systems.
Skills Development.
HR Strategies.



To the optimist, the glass is half full.
To the pessimist, the glass is half empty.
To the Engineer, the glass is twice as big as
it needs to be.



**™ am convinced that nothing we do is more
important than hiring and developing people.
At the end of the day you bet on people,
not on strategies.**



Lawrence Bossidy

Finance & Accounting

Certified Management Accounting. (CMA)

Certified Public Accountant. (CPA)

Islamic Banking.

Finance For Non-Financials.

Treasury Management.

Credit Risk Management.

Financial Analysis.

Accounting.

Strategic Finance Management.

Feasibility Study.

Budgeting.

Non-Profit Financial Management.



**™ just wanted to be a businessman, and to me,
the best way to understand business was to
be an accountant.**



Aubrey McClendon

Soft Skills

Anger Management.
Powerful Presentation.
Problem Solving.
Meeting Management.
Negotiation skills.
Stress Management.
Train Of Trainer. (T.O.T)
Time Management.
Communication Skills.
Public Relations.
Creative Thinking.
Neuro-Linguistic Programming (NLP)
Technical Writing.
Coaching Skills.
Being Self-Motivated.
Team Building Methodology.
Key Factors For Public Speaking.
Conflict Management.
Building Better Work Relationships.
Emotional Intelligence.



"Soft skills get little **respect**,
but will make or break your **career**."

Peggy Klaus

Experiential Trainings

In partnership with the leading company “Challenger Team”, we are offering experiential trainings programs:

Training Employee And Managers (TEAM)

TEAM is the division in Challenger Team that designs and manages employees and managers programs. The main objective of this unit is to enhance the skills of the staff. Challenger Team customizes special programs according to the needs of the staff and the mission statement of the institution.

1. Practical Training Programs:

Practical training is a learning-based activity that focuses on trainees’ needs. We meet our clients’ objectives through tackling the problems that their company faces.

Experiential training can be conducted indoors and/or outdoors.

It covers major topics in leadership, management, business and soft skills.

This helps them achieve competitive edge superiority. It is an active learning process in which participants learn how to tackle tasks in real life as one team.

Throughout our training session, participants experience working together as a team. As a result, the participants become cognitively engaged by reflecting on and reviewing what happened during the task and why.

After reflection, ideas for improvement are stated, tested and evaluated through subsequent activities.

The key advantage of experiential training is that it causes noticeable improvement in participants as they develop personal understanding of the learning process relevant to them.



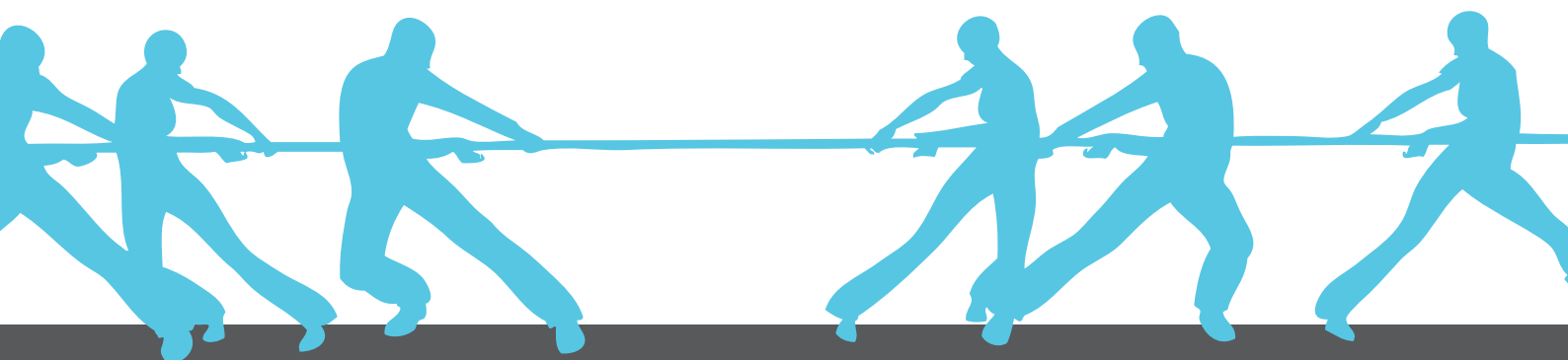
Experiential Trainings...

2. Corporate Retreat Programs:

- ⦿ Working in teams and to bond the team members is the target of all leaders and managers in any institution. The Teambuilding Adventure Retreat is designed for organizations to reinforce teamwork concepts to their faculty and staff members.
- ⦿ Our role is to provide venues of training programs to help enhancing teamwork amongst employers and employees.
- ⦿ In our corporate retreat programs, our clients spend their time learning in an active manner.
- ⦿ We focus on creating, performing, taking on new concepts, methods, techniques and challenges.
- ⦿ Our Retreat Programs enable participants to realize their full potential as productive leaders leaving them with a sense of mutual accomplishment.








3. Workshops and Indoor Courses:

- ⦿ Our training classes cover fundamental concepts and modern trends in business skills.
- ⦿ Case studies, research, practical applications and study tours help participants build a better skill set for organizational contribution.
- ⦿ These skills are acquired during our training classes as we provide participants with concepts' tips and tricks that can be applied in their daily work.



Experiential Trainings...

Challenger Village.

-  “Challenger Village” is the main training campus that is owned by Challenger Team.
-  The Village is fully equipped with special tools and equipment to facilitate the LEAD and TEAM training programs. Moreover, the village has special camping tents that can accommodate up to 120 campers.
-  The Village is built over an area of 15000 meter squared and has the capacity to have 500 participants at one time.
-  According to the clients’ preference, food could be catered on campus and meals could be prepared on site to ensure freshness and cleanliness. Also, all kinds of food could be ordered and delivered to the Village.
-  We ensure high level of cleanliness for all our facilities including food area, tents, toilets and shower rooms.
-  The Village is located 15 minutes away from the 7th circle – Amman which makes it easily accessible to all visitors.
-  The Village is certified and accredited by the Ministry of Education.



"Learning is experience. Everything else is just information."



Albert Einstein

Progress Academy

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